

# PROJECT: Town Brand

**PUBLIC MEETING:** Wed 9/13 (6:30 - 8:00 PM, Morse Library + Zoom)

## To Cover:

- Project Overview (detailed version)
- Designer: logo narrative (pre-recorded)
- Q&A

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(7:30 PM)

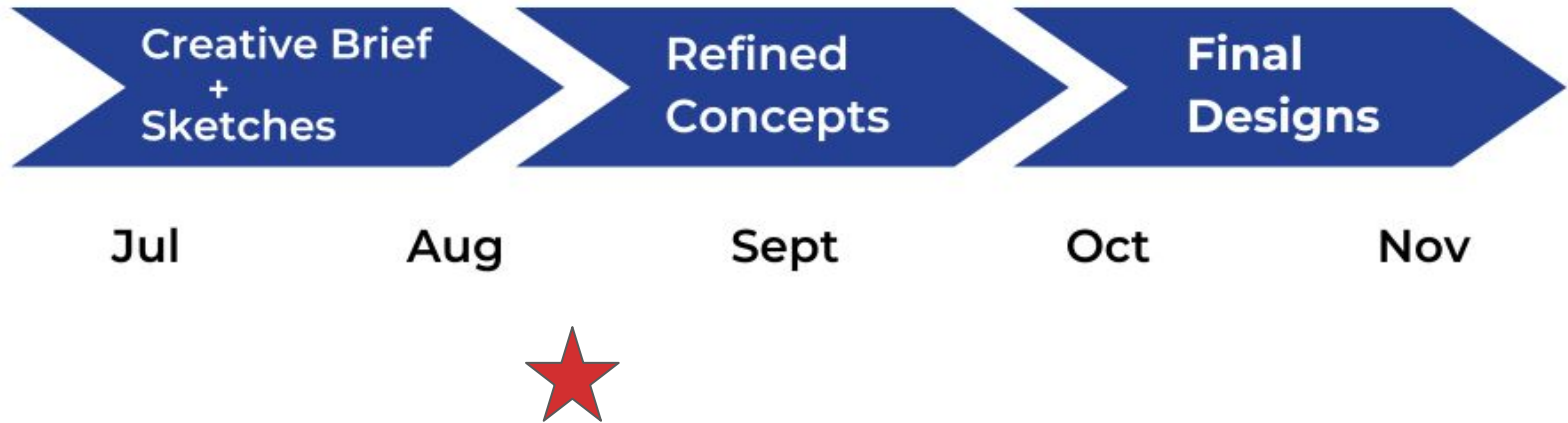
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- Open house (informal)

# Rules of engagement:

- |  |   |
|--|---|
| <b>[1] <i>Design is subjective. We won't reach 100% approval</i></b> | <i>... but we're committed to aim high</i>                  |
| <b>[2] <i>Please provide balanced critique (we want it!)</i></b>     | <i>... and still remain civil (we all love Natick)</i>      |
| <b>[3] <i>Compliments are nice</i></b>                               | <i>... while critique (good &amp; bad) is most valuable</i> |
| <b>[4] <i>R1 ("round 1") logo designs are (very) preliminary</i></b> | <i>... there will be public input on final designs</i>      |
| <b>[5] <i>Anchor R1 critique on the project criteria</i></b>         | <i>... see slide 12</i>                                     |

## Q: Where are we in this project? (Town Brand)



***Pass the mic...***

***“I’m Jay Poropatich, Town Communications Director”***

# Q: What is a Town Brand?



**Q: Please remind me - what is Natick's logo / seal?**

**[ old seal ]**



**[ new seal ]**



**[ logo ]**



# Q: What is the current state of Natick's town brand (design)?

**GOAL** (from Town Administrator): consistent & professional design across all Natick town departments.

## Town Seal (s)

NEW



OLD



## Department-level Logos



# Q: Can Department-level logos coexist w/ a town-wide logo?

**“Yes.”**

## Process:

- [1] define town-wide brand (design)
- [2] incorporate departments via lock-ups\*
- [3] TBD: consider dept-level logo redesigns

*(def: refers to standardized primary logo + dept-level logo)*

## Example: City of Chicago

**Flag**  
(serves as logo)



**City Seal**



**Mark**



**Lock-up**  
(dept-level)



*(used solely on official docs)*  
→ to evoke gov't & trust

**Application**  
(Police)



**Police Badge**



→ to evoke safety & trust

# **PROJECT: Town Brand**

# Remind me: why are we doing this project?



## Use Cases: (sample list where logos will/might appear)

### Digital

- website
- doc templates
- press releases
- letterhead
- social media

### Physical

- biz cards
- vehicles
- equipment
- apparel
- buildings & signs

**Note:** Natick's neighboring towns/cities (as well as the majority of MA towns) have ***\*not\**** yet pursued a robust town brand. This is an opportunity to follow "leaders" (not "peers"), while also completing an effort to remove the previous town seal.

# Yeah, but why do this town brand project now?

**HEADLINE:** the old town seal (“bridge”) is currently on 24k+ town assets  
(*eg. vehicles, apparel, street signs, trash bins, etc.*)

—> we need a replacement option (that meets criteria - see next slide)

## Removal Audit (as of Sept '23):

- Embosser
- Town hall (stairwell mural)
- Digital documents
- Police badge (digital)

# Q: What is the town “logo” criteria?

## **Natick’s logo criteria:**

(to a judge logo designs)

[1] **Distinctiveness**

*(logo suite must be uniquely identifiable to Natick, MA, ie. only Natick can own this logo/s... not Wellesley, not Framingham, not any other town in the country)*

[2] **Memorability**

*(will it drive unaided awareness? after some period of time, ie. can a child draw it upon recall? This is tied directly to success metric - see brief)*

[3] **Timelessness**

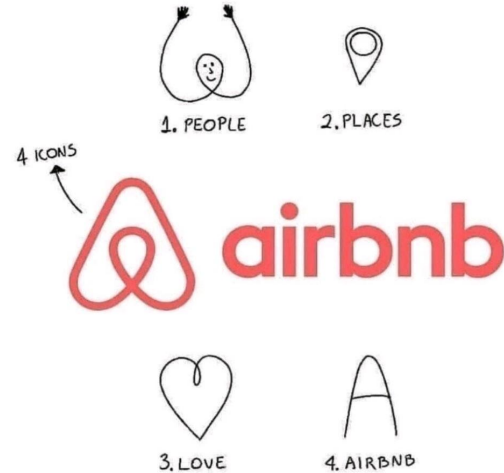
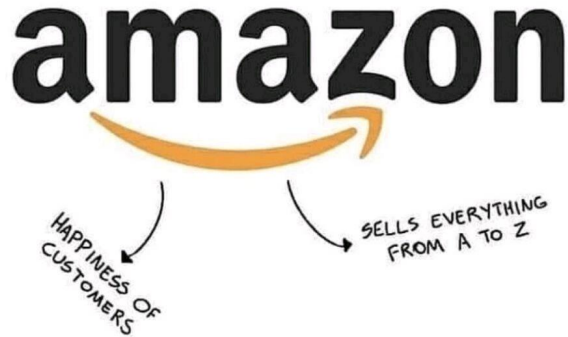
*(all designs must be grounded in design elements without a concern of an expiring concept or design, ie. can it live indefinitely / at least for decades?)*

***Mandatories:*** simple & versatile

# Q: What can great logos do?

A: evoke emotion.

- [1] Identification
- [2] Differentiation
- [3] Positive Association



# Comparison: Logo v. Seal

## HEADLINE: a seal is 1 (of 7) logo types



Most MA towns (est. 90%+) decide to (over) use a town seal as the defacto logo. This has been the case for Natick.

*\* numerous MA towns struggle how their given seal portrays indigenous populations and are motivated to change/removal their seal, but this project is often stalled (tied to numerous factors)*

**Q: What's the landscape of other Town logos / seals?**

**A: detailed town seal = de facto logo. (we'll lead not follow)**

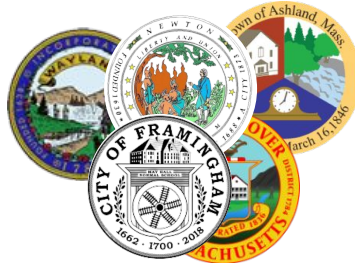


# Degrees of “detail” in municipal seals & logos

Natick town seal(s):



MA examples:



National examples:






DETAILED



SIMPLE

# Side-by-Side Comparison: Logo v. Seal

	Logo	Seal*
		<i>* required by MGL (M.G.L., Ch.40 §47)</i>
Natick imagery:	N/A	
Examples: Portland, ME		
<b>Government Norm</b> <i>* across MA towns</i>	Simple & versatile designs to identify a city/town	Detailed design, most often illustrating history
<b>Design Norm*</b> <i>* in the broader marketing industry</i>	Simple & versatile designs	Classic style using font inside of an image or icon



# Illustrative Example: Logo Suite v. Town Seal



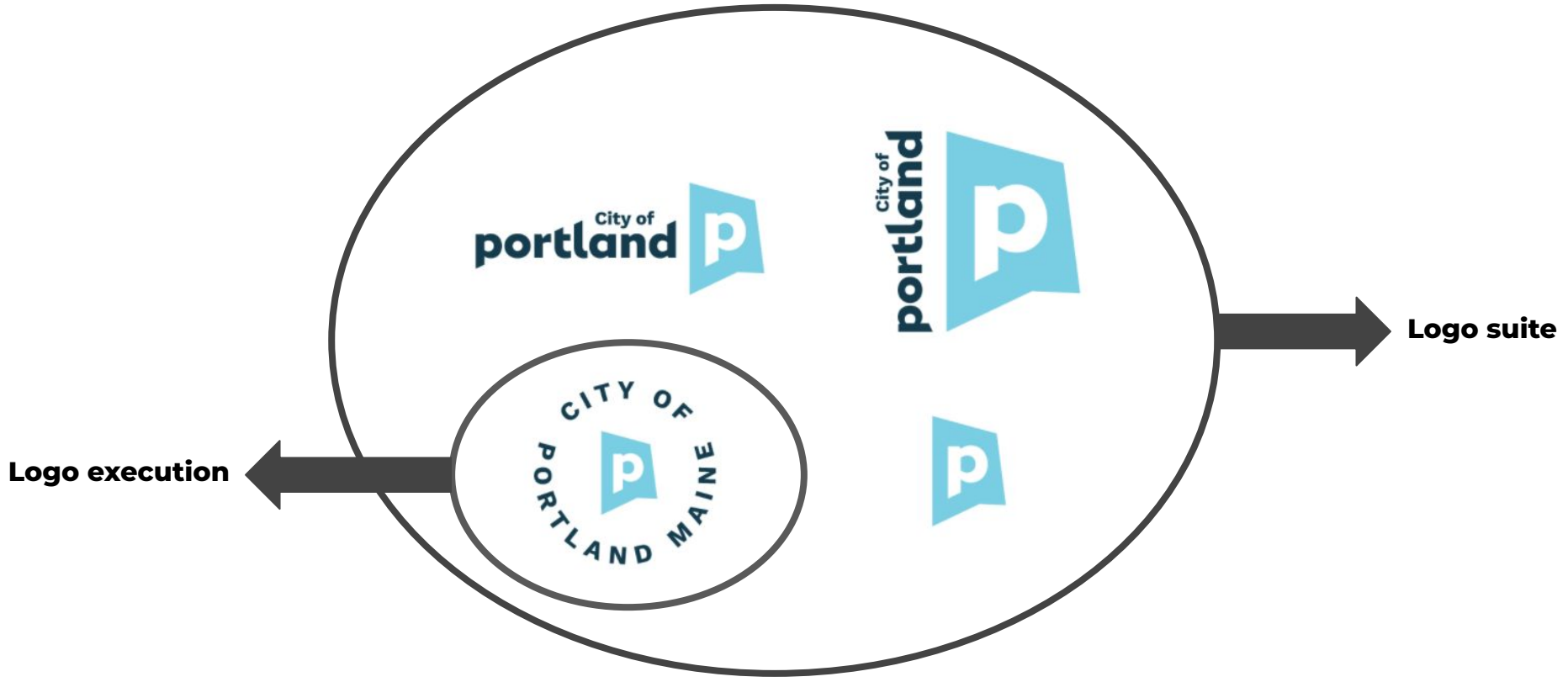
**[ logo suite ]**



**[ seal ]**

**NOTE:** preliminary input to "round 1" designs use a single logo execution (ie. 1x of 4x logos in above suite)

# R1 Logo Concepts show a single execution (not full logo suite)



# Q: What revisions will take place R1 >> Final Designs?

***note1:** future design revisions will consider edits to: colors, contrast, shapes, borders, copy, typography, layout, textures, patterns, proportion, space, etc. - we're looking for guiding input on these early-stage concepts.)*

***note2:** the final logo suite (est. Oct/Nov '23) will build out a simple & versatile set of logos. This concept phase will show a single logo execution (see Portland ME example of a full logo suite).*

# Brand Experts: Meet the Experts

**GOAL:** [1] Feedback from experts (re: credibility)  
[2] Diverse participation (ie. new to gov't)

**ACTIVITIES:** [1] Email input (parallel to public)  
[2] Live review w/ designer



## NAME:

Rich Rovner

Kazi Ahmed

Brant Caraberis

Ben Polatin

Angela Wong

Frank Bifulco

## TITLE & Employer:

VP, Mrktg,  
@MathWorks

VP, Int. Mrktg,  
@Boston Globe

Dir. of Mrktg,  
@Staples

Designer  
@Comm. of MA

Visual/Media Arts  
Teacher @NHS

Board Member /  
Retired (Former CMO)

## Past work:

*Direct*  
*Indirect/consultant*

SAS (software)  
n/a

Ad agencies  
Fidelity & Timberland

Ad agencies  
Children's Hospital,  
Zipcar, UNICEF

Freelance projects

Somerville  
Public Schools

P&G, Coca-Cola,  
Timberland, Hasbro,  
Home Depot, Staples

## Marketing (# of yrs)

25 yrs

15 yrs

20 yrs

19 yrs

12 yrs

44 yrs

## Branding (# of yrs)

22 yrs

10 yrs

8 yrs

19 yrs

12 yrs

44 yrs

## Town Committees

RE: prior town gov't experience

No

No

No

No

No

No

# Meet: Eve Lenson (Designer)



*“I am honored to work on the town brand beside you all and am eager to collaborate to create a beautiful result we all can be proud of.”*

- Worked at Amp Agency in Boston from 2019-2021 as a Business Development Associate, then moved into Account Management
- Started working at Archetype in 2022 as a Designer
- Freelance designer + creative since 2019 for various brands (Juice shop, Pottery studio, Restaurants, influencer marketing, local Hawaiian businesses, etc.)



Natick-born & NHS (c/o '15)



Based in Kauai, HI



University of Connecticut



Designer at Archetype



Freelance Digital Designer

[evelenson.com](http://evelenson.com)

# REMINDER1: R1 feedback should anchor on the creative brief criteria

## **Natick's logo criteria:**

(to a judge logo designs)

[1] **Distinctiveness**

[2] **Memorability**

[3] **Timelessness**

***Mandatories:*** simple & versatile

**REMINDER2: as we progress toward final logo suite...**

We should all be able to say,  
*“yes, I’d wear that logo on my shirt”*

# Thanks!

**Question prompts** (TO GET THE Q&A SESSION STARTED)

- Do you (now) see a difference in logo v. seal?
- Are you inspired by a particular municipal logo in another town / city? Or seal?
- Should the Town logo be similar to the NPS logo?
- Should the logo “mark” (primary image) be immediately recognizable? Or should we expect this to occur over time?